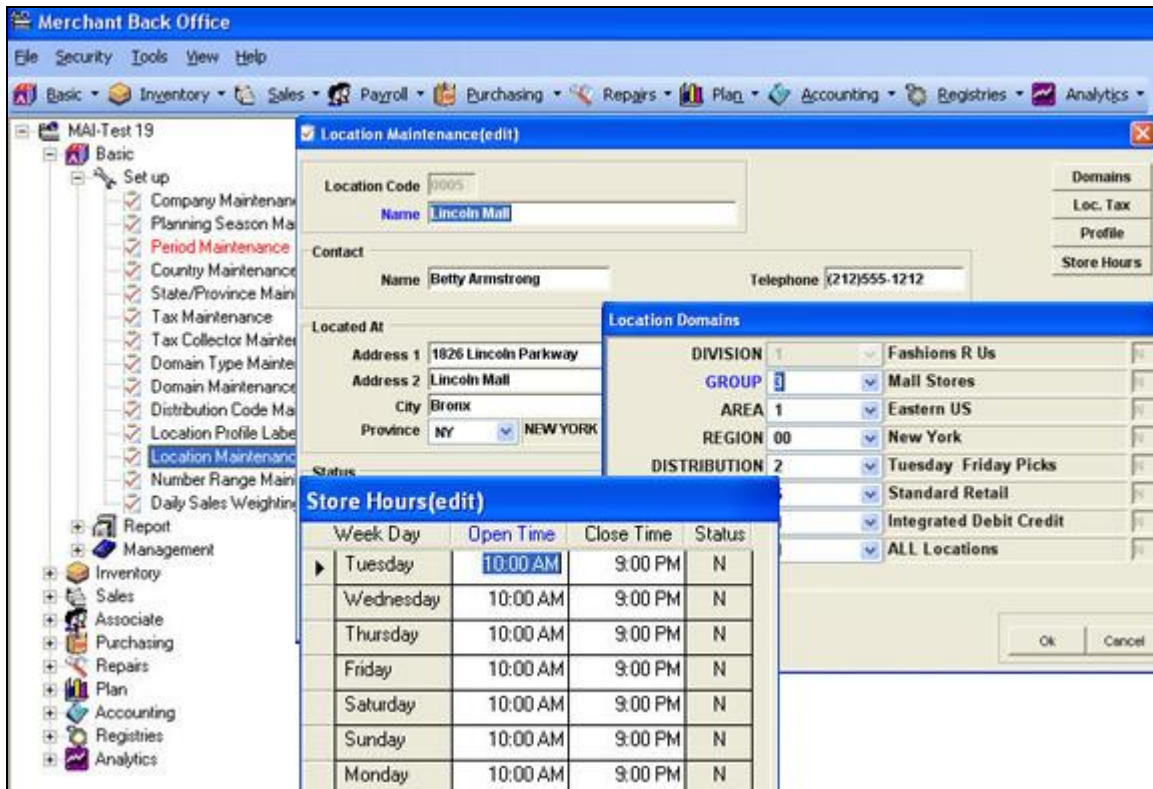


Whether you are a regional chain or have stores in multiple countries, Merchant RMS provides the ability to handle all of your organizations' various structures (divisions, banners, regions, etc.) within a single Microsoft SQL database.



The screenshot shows the Merchant Back Office interface. The main window is titled "Location Maintenance(edit)". It contains the following fields and sections:

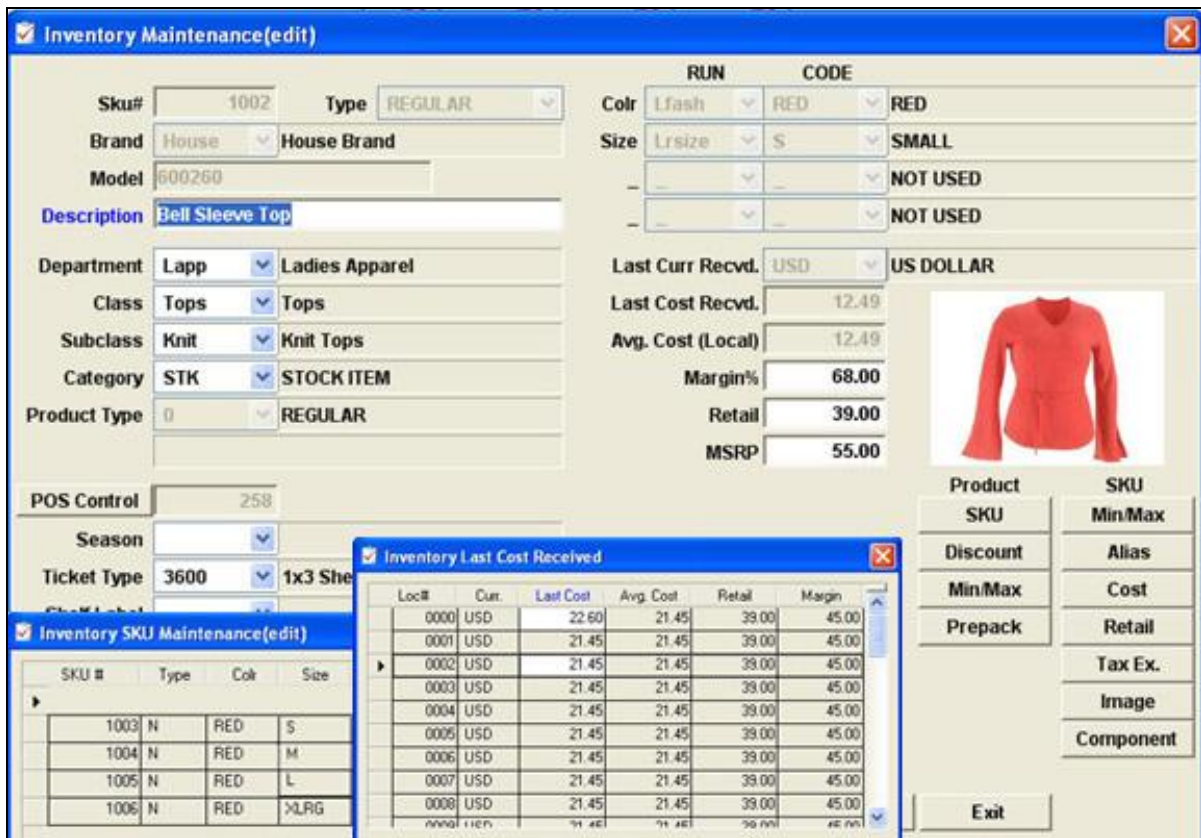
- Location Code:** 1005
- Name:** Lincoln Mall
- Contact:** Name: Betty Armstrong, Telephone: (212)555-1212
- Located At:** Address 1: 1826 Lincoln Parkway, Address 2: Lincoln Mall, City: Bronx, Province: NY (NEW YORK)
- Location Domains:**
 - DIVISION 1: Fashions R Us
 - GROUP 1: Mail Stores
 - AREA 1: Eastern US
 - REGION 00: New York
 - DISTRIBUTION 2: Tuesday Friday Picks, Standard Retail, Integrated Debit Credit, ALL Locations
- Store Hours(edit):**

Week Day	Open Time	Close Time	Status
Tuesday	10:00 AM	9:00 PM	N
Wednesday	10:00 AM	9:00 PM	N
Thursday	10:00 AM	9:00 PM	N
Friday	10:00 AM	9:00 PM	N
Saturday	10:00 AM	9:00 PM	N
Sunday	10:00 AM	9:00 PM	N
Monday	10:00 AM	9:00 PM	N

Enterprise Solution

- One version fully configurable to your unique requirements
- Centralized management of all store applications and data such as pricing, taxes, employees, etc.
- Hundreds of standard reports with many filtering and consolidation options (stackable for automatic running and emailing)
- All transactions (receiving, physical counts, and adjustments) can be done at either home office or at the remote store location
- Fully synchronized inventory costing between remote stores, home office and the G/L
- Security controlled journalizing process ensures accountability and provides full audit trail of all transactions
- Multi language
- Multi currency
- Report generator
- Sales audit and loss prevention reporting
- Links to other backend systems (manufacturing, distribution etc)
- Fully automated end of day database synchronization between home office and remote stores with virtually 100% reliability

No matter how complex your product's data structure is Merchant RMS let's you define it based upon your unique requirements. Whether it is multi SKU matrix (up to 4 dimensions) or special customer pricing based upon the quantity purchased, Merchant RMS has the database sophistication your business requires.



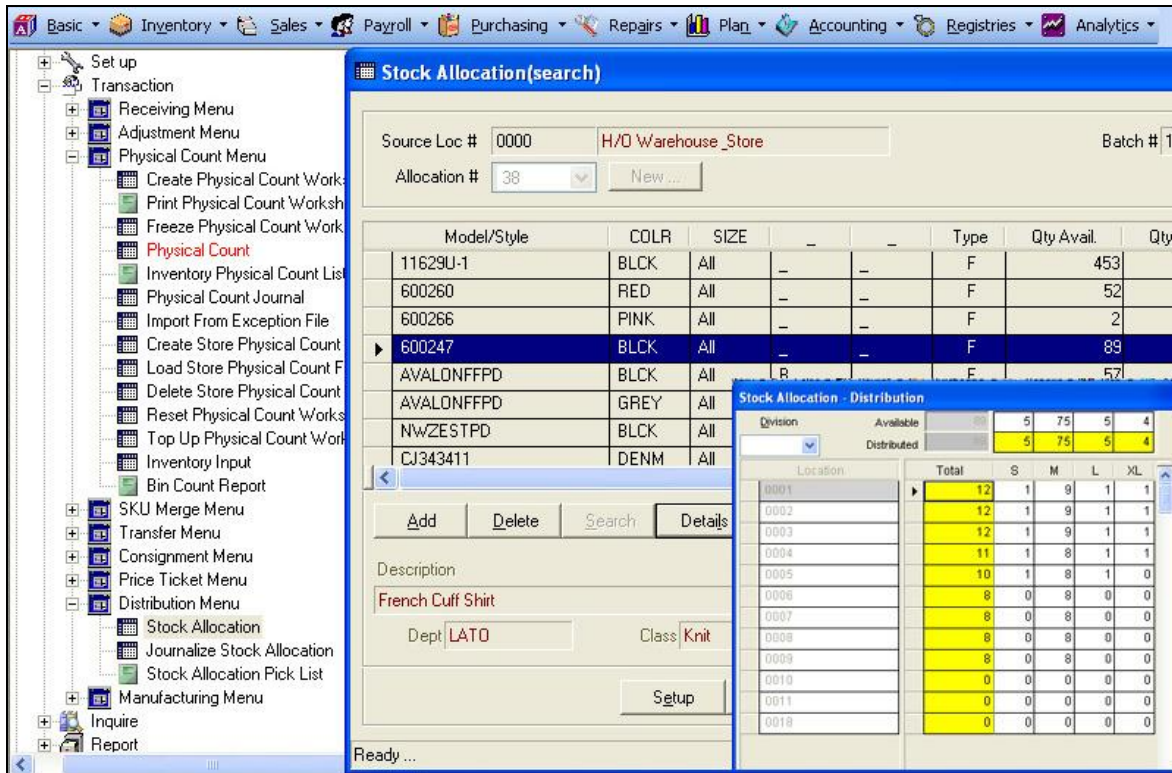
The screenshot shows the Merchant RMS software interface. The main window is titled "Inventory Maintenance(edit)" and displays product details for SKU# 1002, a "Bell Sleeve Top" in the "Ladies Apparel" department. It includes fields for Brand, Model, Description, Department, Class, Subclass, Category, Product Type, POS Control, Season, and Ticket Type. To the right, there are dropdown menus for RUN and CODE, and a table showing pricing: Last Curr Recvd. (USD), Last Cost Recvd. (12.49), Avg. Cost (Local) (12.49), Margin% (68.00), Retail (39.00), and MSRP (55.00). An image of a red top is shown. Below the main window, an "Inventory Last Cost Received" window is open, displaying a table of cost data across different locations.

Loc#	Curr.	Last Cost	Avg. Cost	Retail	Margin
0000	USD	22.60	21.45	39.00	45.00
0001	USD	21.45	21.45	39.00	45.00
0002	USD	21.45	21.45	39.00	45.00
0003	USD	21.45	21.45	39.00	45.00
0004	USD	21.45	21.45	39.00	45.00
0005	USD	21.45	21.45	39.00	45.00
0006	USD	21.45	21.45	39.00	45.00
0007	USD	21.45	21.45	39.00	45.00
0008	USD	21.45	21.45	39.00	45.00
0009	USD	21.45	21.45	39.00	45.00

Data Structure

- Products are organized under a department/class/sub class structure but can also be analyzed by brand or category across this structure
- Each department/class can have up to 4 unique product attributes
e.g. Shoes: color, size, width
Loose Diamonds: carat, color, clarity, cut
- Each product attribute can have unlimited number of groupings (runs); each of which can have an unlimited number of fields
e.g. Size 'Run 1': XS, S, M, L.
Size 'Run 2': 7, 7 ½, 8, 8 ½...
- Each product can have an unlimited number of suppliers, each of which can have their own product ordering numbers
- Each product can have its own pricing based on the location it is being sold at
- Each product can have date sensitive promotional pricing
- Each product can come in multiple units of measure

When it comes to managing your inventory Merchant RMS provides you with the tools you need to maximize your turns and eliminate lost sales due to product outages. Using your available inventory you will be able to maintain the optimum product mix at each store level.



The screenshot shows the Merchant RMS software interface. The main window is titled "Stock Allocation(search)". It displays a table of inventory items with columns for Model/Style, COLOR, SIZE, Type, Qty Avail, and Qty. The selected item is "600247" (BLCK, All, F) with a quantity of 89. Below the table, there are buttons for "Add", "Delete", "Search", and "Details". The "Details" window is open, showing the description "French Cuff Shirt", Dept "LATO", and Class "Knit". A "Stock Allocation - Distribution" window is also open, showing a table of available and distributed quantities across various locations (0001 to 0018).

Model/Style	COLOR	SIZE	Type	Qty Avail	Qty
11629U-1	BLCK	All	F	453	
600260	RED	All	F	52	
600266	PINK	All	F	2	
600247	BLCK	All	F	89	
AVALONFFPD	BLCK	All	F	57	
AVALONFFPD	GREY	All	F		
NWZESTPD	BLCK	All	F		
CJ343411	DENM	All	F		

Location	Total	S	M	L	XL
0001	12	1	9	1	1
0002	12	1	9	1	1
0003	12	1	9	1	1
0004	11	1	8	1	1
0005	10	1	8	1	0
0006	8	0	8	0	0
0007	8	0	8	0	0
0008	8	0	8	0	0
0009	8	0	8	0	0
0010	0	0	0	0	0
0011	0	0	0	0	0
0018	0	0	0	0	0

Distribution

- Auto replenishment based on min/max levels
- Distribute warehouse receipts based on pre-allocated store quantities
- Append multiple batches to create a single shipment to your stores
- Generate multiple transfer documents (one for each store) from an allocation

Physical Count

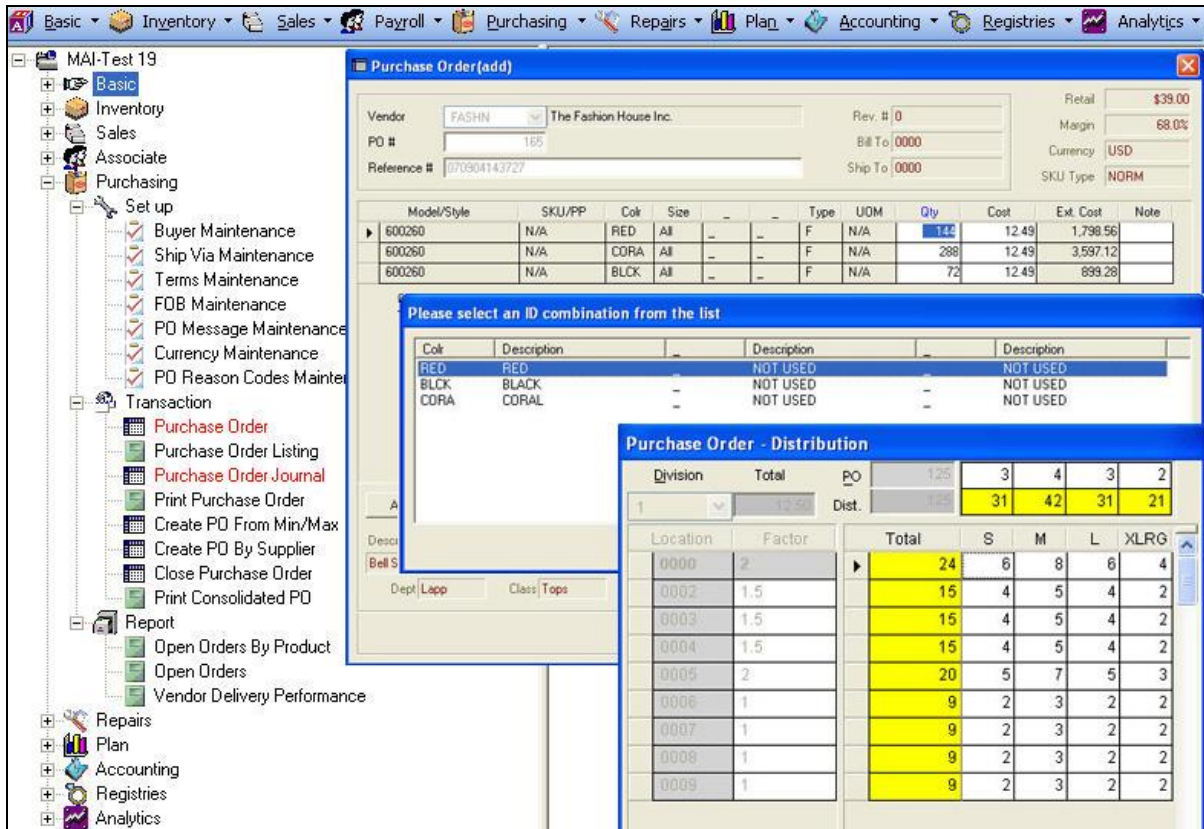
- Input scanned count at either the home office or at the store
- Cyclical count from printed worksheets at the store
- Merge SKU's or roll up multiple SKU's of a style to a single SKU

Transfers

- Receive by "Hanger Count" or in detail by scanner
- Transfer to outlet locations with automated markdowns

- ✓ PDT (portable data terminal) interface for price checks, receiving, transfers, and physical counts

Whether you purchase only from local suppliers or you source your products from around the world, Merchant RMS provides the level of control that you need to manage your buyers and your buying.



The screenshot displays the Merchant RMS software interface. The main window is titled "Purchase Order(add)" and shows a form for creating a new purchase order. The vendor is "FASHN The Fashion House Inc." and the PO number is "165". The form includes fields for "Reference #", "Rev. #", "Bill To", "Ship To", "Retail", "Margin", "Currency", and "SKU Type".

Below the form is a table of items to be purchased:

Model/Style	SKU/PP	Colr	Size	Type	UOM	Qty	Cost	Ext. Cost	Note
600260	N/A	RED	All	F	N/A	142	12.49	1,798.56	
600260	N/A	CORA	All	F	N/A	288	12.49	3,597.12	
600260	N/A	BLCK	All	F	N/A	72	12.49	899.28	

A dialog box prompts the user to "Please select an ID combination from the list" with a table of color and description options:

Colr	Description	Description	Description
RED	RED	NOT USED	NOT USED
BLCK	BLACK	NOT USED	NOT USED
CORA	CORAL	NOT USED	NOT USED

Below the dialog box is a "Purchase Order - Distribution" table showing the allocation of quantities across different locations and sizes:

Division	Total	PO	3	4	3	2
1	125	165	31	42	31	21

The distribution table also includes a sub-table for "Location" and "Factor" with columns for "Total", "S", "M", "L", and "XLRG".

Purchasing

- Create a PO by item or by fashion matrix
- Pre-allocate store quantities at the PO creation time
- Use store quantity factors and size distribution curves to generate recommended allocation quantities
- Create both warehouse and drop ship PO's
- View item purchase history at PO create time
- Track all revisions made to a PO
- Apply duty, freight, and taxes down to the item level if required
- Print bar code tickets at PO create or at receiving from the home office or at the store level
- Attach special instructions at the PO or product level
- Print appropriate PO format (i.e. line item, matrix)
- Auto generate PO from min/max
- Auto generate PO based on sell through

Merchandise planning and 'Open to Buy' functions provide the ability to monitor your inventory levels and respond quickly should the levels deviate from your plan.



Dept. Group	Net Sales \$	GM%	Cost \$	Shk%	Mkd%	Avg. Cost	Qty. Units	Start Inv. \$	End Inv. \$	Purch. \$	Mkup%
LADY	1,666,667	40.0	1,000,000	2.0	20.0	40.00	20,000	1,000,000	800,000	800,000	50.8
LAAC	322,581	38.0	200,000	2.0	20.0	42.00	4,762	350,000	350,000	200,000	49.2
LADR	170,000	0.0	170,000	0.0	0.0	0.00	99,999.99	0	0	170,000	100.0
Day	96,774	38.0	60,000	1.8	15.1	48.98	1,225	10,000	10,000	60,000	47.0

Period	Net Sales \$	GM%	Cost \$
2007/7	16,129	38.0	10,000
2007/8	19,355	38.0	12,000
2007/9	19,355	38.0	12,000
2007/10	16,129	38.0	10,000
2007/11	14,516	38.0	9,000
2007/12	11,290	38.0	7,000
Period Tot.	96,774	38.0	60,000

Description	Retail	%	Cost	%	Units
Open Inv. Plan	1,666,667		1,000,000		25,000
Open Inv.	81,361	?	41,449	?	1,601
Net Sales Plan	1,666,667	40.00	1,000,000		20,000
Net Sales	0	100	0		0
Net Sales Trend	1,040,516	40.00	624,309		12,486
Markdown Plan	333,333	20.00			
Markdown	0	100			
Markdown Trend	208,103	20.00			
Shrink Plan	33,333	2.00	20,000	2.00	400
Shrink	0	100	0	100	0
Shrink Trend	20,810	2.00	12,486	2.00	250
Adjustments	0		0		0

Planning

- Product plans can be created at either retail, cost or units
- Plans can be set at either department, class, or subclass level
- Each product group can then be planned for each period of a particular season
- Plans can be copied from previous seasons with +/- percentage adjustments
- Detail sales plans by location can also be created at whatever level of detail is desired, either by period, week, or day

Open To Buy (OTB)

- All transactions (PO, receiving, physical counts, sales, etc.) feed automatically to the OTB system
- The OTB position can be viewed at any level of detail required
- Trend analysis shows your current position relative to your plan
- Analytical reports provide detailed inventory status