


Tracking the movement of inventory is of prime importance for every fine jeweler. Each items high value and easy portability make it critical that a tight control be maintained at all times of a products location and its status.



Solitaire Diamond Ring

VIEW DETAILS

Model/Style	D345678	Season	0504
Brand	DIAMND	UOM	EACH
Department	RENG	Category	STK
Class	SOLIT	BASE	8Y8W
Subclass	-	G.W.	02.8
Price Code	-	T.W.	0.75
MSRP	\$3,695.00		
Retail	\$3,295.00		
Cost	\$2,194.12		

Class	Description	Cost	Retail	Qty	Cert#
Diamond Round	0.77 VV2+ F-G GOOD	\$2,000.00	\$2,900.00	1	
Solitaire	Solitaire Mount	\$125.00	\$250.00	1	
Manufacturing	Setting Single Stone	\$50.00	\$100.00	1	

Quantity Info		Location	On Hand	Layaway	Mail Order	Work Order	In Transk	On PO	Min./Max.
▶ All	All Locations		13	0	0	0	1	40	150/200
0000	New York H/O & Store		13	0	0	0	0	40	150/200
0001	Manhasset		0	0	0	0	0	0	0/0
0002	King of Prussia		0	0	0	0	0	0	0/0

		Location	Sales	Receivings	Transfers	Adjustments	Physical Counts
▶ All	All Locations		4	21	1	-3	
▶ 0000	New York H/O & Store		4	21	1	-3	
0001	Manhasset						
0002	King of Prussia						
0003	Atlanta						

Search Results (4 records)							
Date	Register	Transaction	SKU	Description	Quantity	Unit Retail	Unit Cost
08/09/07	REG1	389	1295	Solitaire Diamond Ring	1	2965.50	2194.12
08/09/07	REG1	387	1295	Solitaire Diamond Ring	1	3295.00	2194.12
08/09/07	REG1	384	1295	Solitaire Diamond Ring	1	3295.00	2194.12
07/23/07	REG1	40	1295	Solitaire Diamond Ring	1	3295.00	2200.00

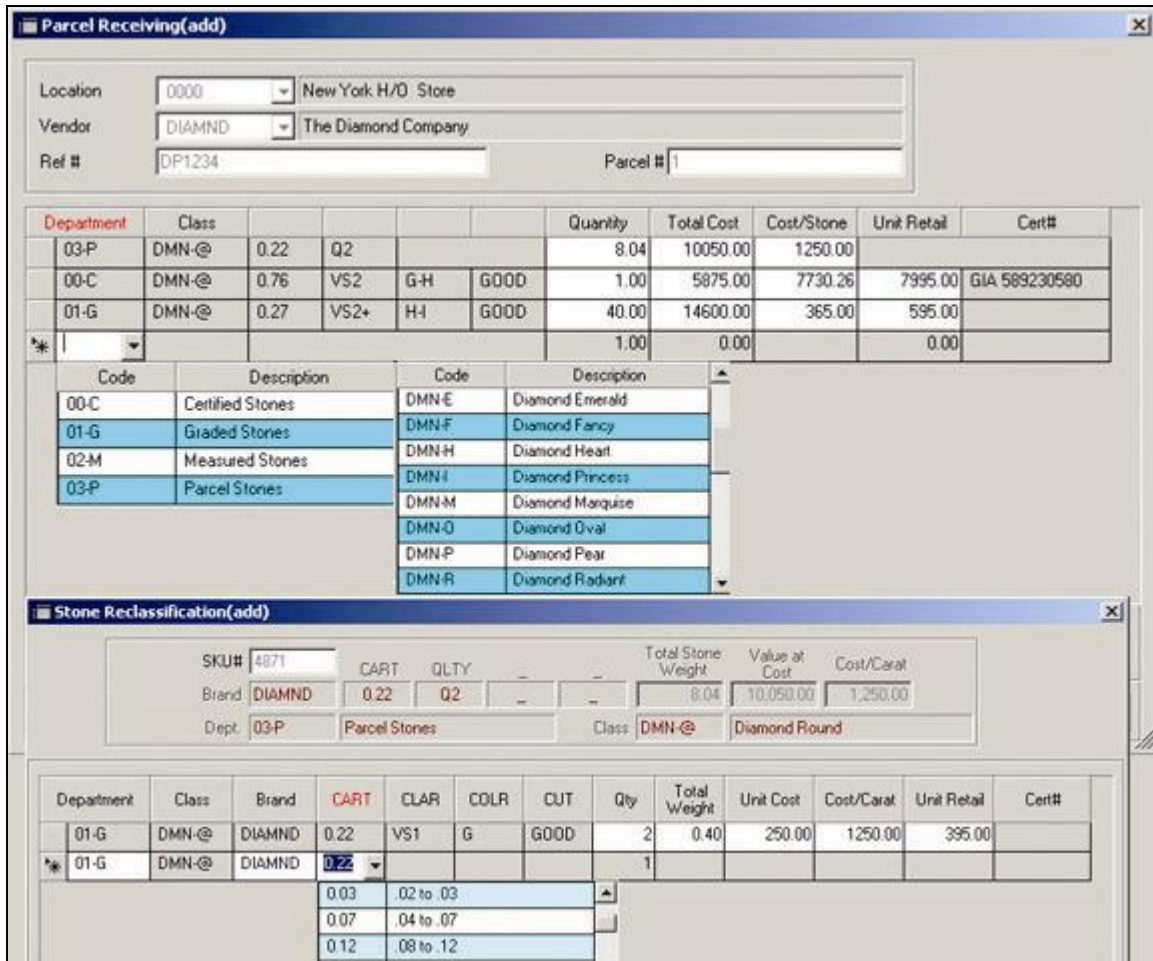
Cashier	SKU #	Description	Qty	Extended Retail	Discount\$	Net Sales
1		Customer ID : '0000000FR.Ship to ('US') .				
	1295	Solitaire Diamond Ring	1	3,295.00	-329.50	2,965.50
		NY		103.79		103.79
		Sale total:	1	3,398.79	-329.50	3,069.29
		Tender: CASH		3,069.29		
		Transaction Total:		3,069.29		3,069.29

## Product Dashboard

Whether you are trying to determine the status of a store to store transfer or checking to see which customer has a product on layaway, Merchant RMS allows you to drill down to the actual transaction that created the product movement.

From a single vantage point you will be able to view the entire history and current position of any item in your product line.

Merchant RMS will allow you to maintain tight control of your loose stone inventory. An audit trail is produced tracking all movements of loose stones from purchasing, through manufacturing, to break up of a finished product.



The screenshot displays two windows from the Merchant RMS software. The top window, 'Parcel Receiving(add)', shows a form for entering purchase details. It includes fields for Location (0000, New York H/O Store), Vendor (DIAMND, The Diamond Company), Ref # (DP1234), and Parcel # (1). Below the form is a table with columns: Department, Class, Quantity, Total Cost, Cost/Stone, Unit Retail, and Cert#. The table contains three rows of data for different stone classes.

Department	Class	Quantity	Total Cost	Cost/Stone	Unit Retail	Cert#
03-P	DMN-@	8.04	10050.00	1250.00		
00-C	DMN-@	1.00	5875.00	7730.26	7995.00	GIA 589230580
01-G	DMN-@	40.00	14600.00	365.00	595.00	

Below the table is a list of stone codes and descriptions, including Certified Stones, Graded Stones, Measured Stones, and Parcel Stones, with various diamond shapes like Emerald, Fancy, Heart, Princess, Marquise, Oval, Pear, and Radiant.

The bottom window, 'Stone Reclassification(add)', shows a form for reclassifying a stone. It includes fields for SKU# (4871), Brand (DIAMND), Dept. (03-P), and Class (DMN-@). It also shows a table with columns: Department, Class, Brand, CART, CLAR, COLR, CUT, Qty, Total Weight, Unit Cost, Cost/Carat, Unit Retail, and Cert#. The table contains two rows of data for different stone classes.

Department	Class	Brand	CART	CLAR	COLR	CUT	Qty	Total Weight	Unit Cost	Cost/Carat	Unit Retail	Cert#
01-G	DMN-@	DIAMND	0.22	VS1	G	GOOD	2	0.40	250.00	1250.00	395.00	
01-G	DMN-@	DIAMND	0.22				1					

Below the table is a list of stone codes and descriptions, including Certified Stones, Graded Stones, Measured Stones, and Parcel Stones, with various diamond shapes like Emerald, Fancy, Heart, Princess, Marquise, Oval, Pear, and Radiant.

## Loose Stones

- Organize your loose stones into various categories (certified, graded, parcels, etc.)
- Each category can be further defined as to
  - § Stone: diamond, ruby, emerald etc.
  - § Shape: round, oval, marquise, etc
  - § Color: natural, yellow, blue, etc.
- Mix multiple categories on a single purchase with parcels tracked by weight and other categories tracked by quantity
- Each item purchased is assigned a unique SKU number allowing for a complete history of the stones to be maintained
- Reclassify stones as they become identified in more detail (i.e. a graded stone may be certified and its detail information captured)
- A parcel of loose stones will track its remaining weight as stones are removed and reclassified

Merchant RMS allows you to be very specific when describing the detail makeup of a product. A simple query will provide your salespeople with the product information that they need in order to make a knowledgeable presentation to your customers.

**Inventory Maintenance(edit)**

Sku# 1298 Type REGULAR

Brand DIAMND The Diamond Company

Model 313-1399 Assign

Description Oliva 1-1/4ct. T.W. With Princess-Cuts

Department RENG Engagement Rings

Class MULTI Multi Stone

Subclass NOT USED

Category STK Stock Item

Product Type 0 REGULAR

POS Control 2

Season 0504 Winter 2005

Ticket Type ZB01 2.0x0.5 Jewellery

Shelf Label

RUN CODE

BASE GOLD 8YRW 18K Yellow/White

G.W. GOLD 02.3 2.3 gm

T.W. STONE 1.25 1.25 ctw.

NOT USED

Last Curr Recvd. USD US Dollar


Last Cost Recvd. 2000.00

Avg. Cost (Local) 2000.00

Margin% 39.00

Retail 3299.00

MSRP 3799.00



Product	SKU
SKU	Min/Max
Discount	Alias
Min/Max	Cost
Prepack	Retail

**SKU Components(add)**

**Part/Labor Components**

Department	Class	Sku#	Model	Description	Current Cost	Current Retail	Qty	Stock	Status
09-M	MSTN	4726	MNT-M-B	Multi Stone Mount	170.00	340.00	1	<input checked="" type="checkbox"/>	N
08-L	MFG	4731	Finishing	Finishing	0.00	0.00	1	<input type="checkbox"/>	A

**Stone Components**

Department	Class	CART	CLAR	COLR	CUT	Cert#	Prim.	Swap-able	Breakout Cost	Breakout Retail	Qty	Stock	Status
00-C	DMN-I	0.75	VV2+	G	GOOD	GIA 573707546	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	1400.00	2800.00	1	<input checked="" type="checkbox"/>	E
01-G	DMN-I	0.07	VS1+	G-H	GOOD		<input type="checkbox"/>	<input type="checkbox"/>	260.00	400.00	8	<input type="checkbox"/>	E

Add Delete Brand ZZZ, Model 00-CDMN-I.4746, SKU#: 4746

Ok Cancel

## Components

- Identify an unlimited parts and labor charges for each item
- Identify an unlimited number of stones (with detail specifications for each) for each item
- Identify the primary stone in a product to have its detail information printed on price tickets
- Identify which stones can be swapped out of an item
- Products can have detail component information attached even if they are not being manufactured
- Assign a cost and retail price in the event a product is broken up into its components
- Add certificate information to a product at any point in time

Whether you manufacture your products from scratch or only set stones in finished mounts, Merchant RMS provides the control you need to ensure tight management of your parts and finished goods inventory.

**Manufacture Product(add)**

Manufacturing No.

Reference#

Mfg. Sku	BASE	G.W.	T.W.	
4748	4Y	02.7	1.25	0000

Model  Brand

Quantity  Unit Cost  Retail  Margin

Track Uniquely  Ext. Cost  Retail  Margin

Ticket Required  Ext. Building Cost  Retail  Margin

Dept	Class	CART	CLAR	COLR	CUT	SKU #	Cost	Retail	Qty	Onhand	Ext. Qty	Stock
09-M	MSTN	03.1	-	-	-	4726	170.00	340.00	1	45	3	<input checked="" type="checkbox"/>
01-G	DMN-I	0.77	VS1+	G-H	GOOD	4749	1600.00	2550.00	1	10	3	<input checked="" type="checkbox"/>
01-G	DMN-I	0.07	VS2+	H-I	GOOD	4750	40.00	60.00	8	0	24	<input checked="" type="checkbox"/>

**Manufacture Product Pick**

Department	SKU #	Model	Brand	CART	CLAR	COLR	CUT	Onhand	Qty
01-G	4752	01-GDMN-I.4752	DIAMND	0.77	VS1	H	GOOD	11	1
01-G	4753	01-GDMN-I.4753	DIAMND	0.77	VS1+	G-H	GOOD	10	2
* 01-G									

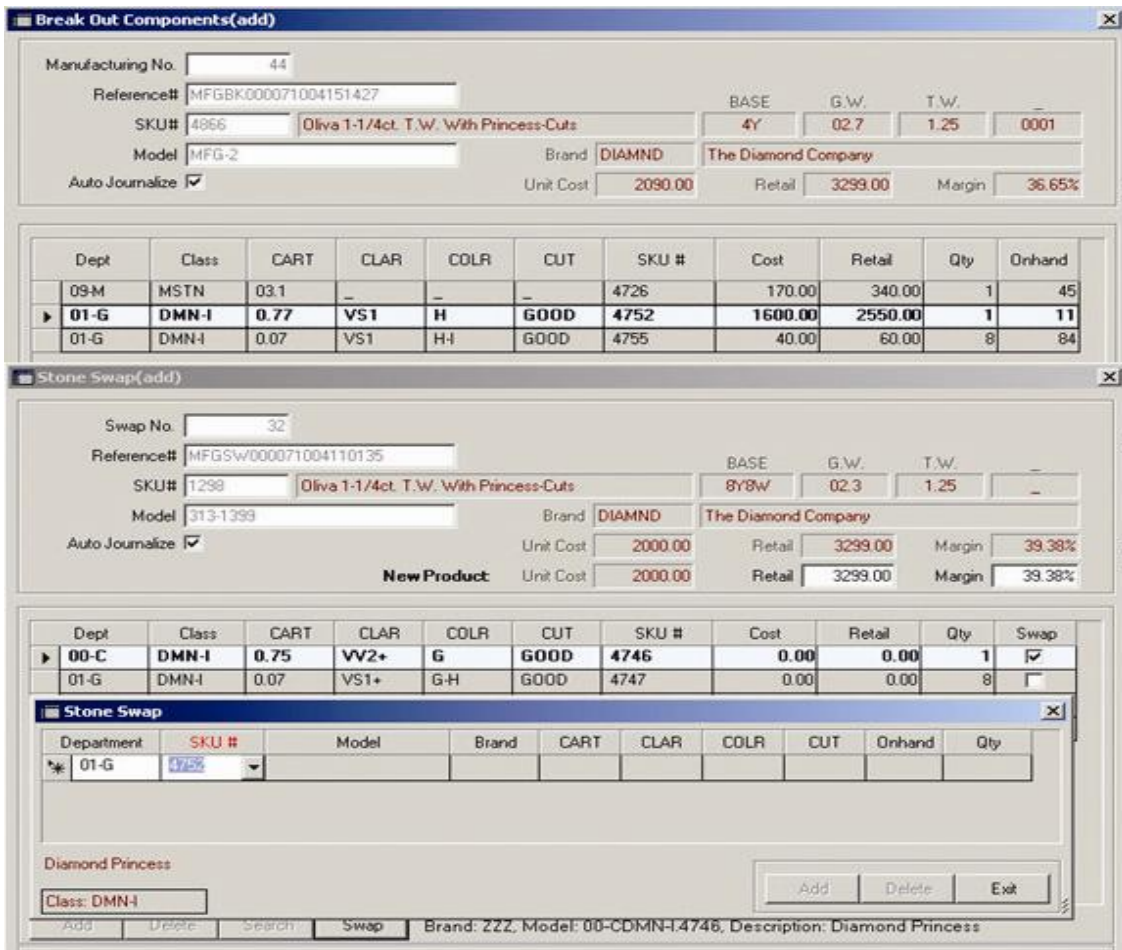
Diamond Princess

Class:

## Manufacturing

- Define a template to identify the parts and labor used in a product
- Define a template to generically identify the stones used in a product
- Identify whether parts or stones will come from your inventory or be provided by a third party
- Pick from your actual stone inventory for each product manufactured
- Monitor your build cost as you pick your stones to ensure that proper margins are being maintained
- Manufacture multiple copies of a product on a single build
- Track each manufactured product uniquely (by SKU) if required
- Produce price tickets for each product manufactured

Breaking apart an existing product to recover its gold content and stones or swapping a stone in an existing product is easily managed within Merchant RMS. All left over components are put back into stock ensuring that nothing is lost in the process.



**Break Out Components(add)**

Manufacturing No. 44  
 Reference# MFGBK000071004151427  
 SKU# 4866 Oliva 1-1/4ct. T.W. With Princess-Cuts  
 Model MFG-2 Brand DIAMND The Diamond Company  
 Auto Journalize  Unit Cost 2090.00 Retail 3299.00 Margin 36.65%

Dept	Class	CART	CLAR	COLR	CUT	SKU #	Cost	Retail	Qty	Onhand
09-M	MSTN	03.1	-	-	-	4726	170.00	340.00	1	45
▶ 01-G	DMN-I	0.77	VS1	H	GOOD	4752	1600.00	2550.00	1	11
01-G	DMN-I	0.07	VS1	H-I	GOOD	4755	40.00	60.00	8	84

**Stone Swap(add)**

Swap No. 32  
 Reference# MFGSW000071004110135  
 SKU# 1298 Oliva 1-1/4ct. T.W. With Princess-Cuts  
 Model 313-1399 Brand DIAMND The Diamond Company  
 Auto Journalize  Unit Cost 2000.00 Retail 3299.00 Margin 39.38%

**New Product** Unit Cost 2000.00 Retail 3299.00 Margin 39.38%

Dept	Class	CART	CLAR	COLR	CUT	SKU #	Cost	Retail	Qty	Swap
▶ 00-C	DMN-I	0.75	VV2+	G	GOOD	4746	0.00	0.00	1	<input checked="" type="checkbox"/>
01-G	DMN-I	0.07	VS1+	G-H	GOOD	4747	0.00	0.00	8	<input type="checkbox"/>

**Stone Swap**

Department	SKU #	Model	Brand	CART	CLAR	COLR	CUT	Onhand	Qty
01-G	4746								

Diamond Princess  
 Class: DMN-I  
 Add Delete Search Swap Brand: ZZZ, Model: 00-CDMN-I:4746, Description: Diamond Princess

## Breakout

- Any product can be broken out (even if purchased as a finished product) as long as its components have been defined
- An automatic adjusting entry is made to remove the original product from stock and add the components back into stock

## Stone Swap

- Changing a stone in a product is a simple, one step process
- The end product is assigned its own unique tracking number with its new cost and retail pricing



For Fine  
Jewelers



- An automatic adjusting entry is made to remove the original product from stock